

## Monthly Resale Report United Mutual

PREPARED BY  
Community Services Department

March

Month	NUMBER OF REALES				TOTAL SALES VOLUME IN \$\$				AVG RESALE PRICE			
	2020	2019	2018	2017	2020	2019	2018	2017	2020	2019	2018	2017
January	23	22	23	38	\$6,100,300	\$5,282,150	\$6,014,390	\$8,968,930	\$265,230	\$240,098	\$261,495	\$236,024
February	27	17	21	35	\$6,375,200	\$4,256,150	\$6,059,250	\$8,512,700	\$236,119	\$250,362	\$288,536	\$243,220
March	31	21	40	38	\$7,863,500	\$6,355,000	\$11,156,600	\$9,580,000	\$253,661	\$302,619	\$278,915	\$252,105
April	0	33	30	43	\$0	\$9,292,051	\$8,824,600	\$10,177,429	\$0	\$281,577	\$294,153	\$236,684
May	0	27	31	60	\$0	\$6,380,503	\$8,735,000	\$15,888,800	\$0	\$236,315	\$281,774	\$264,813
June	0	40	37	40	\$0	\$10,297,790	\$11,021,400	\$10,744,150	\$0	\$257,445	\$297,876	\$268,604
July	0	37	35	32	\$0	\$9,189,800	\$9,541,300	\$7,887,100	\$0	\$248,373	\$272,609	\$246,472
August	0	39	44	43	\$0	\$10,018,600	\$11,285,100	\$11,310,367	\$0	\$256,887	\$256,480	\$263,032
September	0	27	18	37	\$0	\$7,328,900	\$4,632,500	\$9,461,900	\$0	\$271,441	\$257,361	\$255,727
October	0	42	28	29	\$0	\$10,220,400	\$8,556,100	\$7,898,500	\$0	\$243,343	\$305,575	\$272,362
November	0	21	24	37	\$0	\$5,065,500	\$6,194,000	\$9,793,900	\$0	\$241,214	\$258,083	\$264,700
December	0	40	14	49	\$0	\$9,175,800	\$3,368,300	\$12,579,440	\$0	\$229,395	\$240,593	\$256,723
TOTAL	81	60	84	111	\$20,339,000	\$15,893,300	\$23,230,240	\$27,061,630				
MON AVG	27	20	28	37	\$6,779,667	\$5,297,767	\$7,743,413	\$9,020,543	\$251,670	\$264,360	\$276,315	\$243,783
% CHANGE-YTD	35.0%	-28.6%	-24.3%	-14.0%	28.0%	-31.6%	-14.2%	-1.3%	-4.8%	-4.3%	13.3%	14.1%

% Change calculated (This Year - Last Year)/Last Year  
Percent calculation only includes YTD figures in black.